

The per annum financial contribution of the Trout Producers in South Africa

- A realistic estimate of the turnover for Producers of Trout in South Africa is about R200 million per annum. *At this stage please note that all figures are estimated based on my own experience in the industry for more than 25 years*
- There are currently 21 hatcheries in South Africa who hatch for food production 2 000 000 eggs with a purchase price of R250.00 per 1000 eggs = R500 000.00 just to obtain eggs that now need to hatch
- There are 30 'grow-out' facilities which produce for food production as well as servicing the angling-for-recreation industry. This amounts to about 800 to 1000 tons of fish @ R80.00 per kg = R80 million
- There are 5 certified disease-free egg/ova exporters who produce about 80 000 000 eggs/ova and this is direct foreign income for the Country @ R250.00 per 1000 eggs R20 million
- These 5 exporters use Exporting clearing agencies and Airlines all benefitting directly from the Trout industry
- The hatcheries employ 500 people and the grow-out facilities employ 250 people
- Facilities that export eggs/ova employ another 50 people on a permanent basis, with an additional temporary workforce of about 100 during our winter season when Trout spawn
- All trout enterprises are in rural area's where employment is scarce

The Trout industry underpins a multibillion value chain - for example:

Tourism

Fly fishing industry, local and international visitors
Businesses in foreign countries visiting local farms to source eggs/ova during our winter months
Airlines transporting recreational and business visitors

Hospitality

Upmarket Restaurants, Resorts and Hotels all purchase processed fresh and smoked trout

Retail

Supermarkets, Deli's, Fishing Tackle suppliers and Feed producers

Property investment

Large properties are required for sustainable Trout production facilities and the development of infrastructure to accommodate the various aspects thereof

Processors

Veterinarians, Research and development of the Aquaculture industry, Government institutions governing Permits and Licenses for users associated in this industry

Grow out facilities

Consume chemicals and specialised trout medication, feed for various stages of growth

Hatcheries

Require specialised equipment, very little produced locally so largely imported at this stage. This is scope for development as the industry grows

Value chain

Tourism
Property Investment
Restaurants
Accommodation
Tackle Shops
Processors
Grow out Facilities
Hatcheries
Feed Supply
Trout